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CITE FBIS/LONDON 16934

TO: FBIS.

REF: FBIS 09046

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1. THANKS. THIS SUPPLIES MISSING PIECE OF PUZZLE.

2. CROUGHTON KEEPS TABS ON [REDACTED] MATERIAL BACKLOGGED IN THE SWITCH AND REMINDS US FROM TIME TO TIME OF THE PROBLEMS IT CAUSES THEM. IF FBIS CONTINUES TO SUPPLY MORE INFORMATION [REDACTED] AND THE BACKLOGS GET WORSE, CROUGHTON IS GOING TO DEMAND THAT FBIS TAKE STEPS TO CORRECT THE PROBLEM. UNLESS WE'RE WILLING TO INVEST A GOOD SIZED CHUNK OF OUR MONEY IN PROVIDING A LARGER FILE [REDACTED] ONLY SOLUTION I FORESEE AT MOMENT UNLESS [REDACTED] LIMITS ITSELF IS TO ALLOW CROUGHTON TO CLEAR COMPUTER EVERY 24 HOURS. THIS IS RATHER DRASTIC AS IT MEANS [REDACTED] WOULD LOSE ANY ITEMS STORED THERE WAITING FOR FREE TIME ON THE CIRCUIT.

3. WE LEARNED FROM OUR TORTUOUS NEGOTIATIONS OVER CU THAT [REDACTED] IS UNLIKELY TO DO ANYTHING UNTIL IT LOOKS LIKE A SITUATION IS AT THE POINT OF COLLAPSE. SO FIRST HURDLE, I THINK, IS TO GET [REDACTED] REALLY TO TAKE THIS PROBLEM SERIOUSLY. THE SECOND IS THAT HE SEEMS TO BE SPOOKED OVER MONEY, PROBABLY AS A RESULT OF THEIR COST OUTLAYS OVER CU FOR WHICH HE'S PROBABLY HELD RESPONSIBLE, SO I HAVE A HUNCH HE'S GOING TO BALK AT ANY COST INCREASES, EVEN UNDER A PRO-RATA ARRANGEMENT. BUT SOONER OR LATER HE'S GOING TO HAVE TO BITE THE BULLET, WITH OR WITHOUT OUR FINANCIAL HELP.

4. AS YOU'LL SEE FROM MY 18 JULY REPLY [REDACTED] (MLD 9041) I TOOK FAIRLY UNRENDING POSITION, I.E., THAT THE CIRCUIT PROBLEM IS BASICALLY [REDACTED] THAT WE LOOK TO THEM TO DO SOMETHING ABOUT IT. I RECOMMEND WE CONTINUE ON THIS TRACK FOR AS FAR AS WE CAN GO WITH IT, AND ONLY PLAY THE SHARED COMMO EXPENSES CARD IF THAT'S WHAT IT TAKES TO PUSH [REDACTED] INTO ARRANGING FOR THE SECOND LINE OR SOME SUITABLE ALTERNATIVE.

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5. I'M UNCERTAIN THAT A PRO-RATA SHARING OF COMMO COSTS WOULD ENCOURAGE A LARGER FILE [REDACTED] SINCE THE LINE COSTS SAVED WOULD PROBABLY HAVE TO BE OFFSET AGAINST THE COSTS OF HIRING ANOTHER TRANSLATOR. WE'LL NEED [REDACTED] VIEWS ON THAT. SUCH AN ARRANGEMENT MIGHT TPUTT ADAMPER.. MATERIAL..... BUT WOULDN'T THAT ONLY INCREASE OUR SHARE OF THE COMMO COSTS?

6. AM I AUTHORIZED TO DISCUSS A SHARED COST ARRANGEMENT BASED ON WORDAGE WITH [REDACTED] DURING HIS VISIT THIS FALL IF THERE SEEMSO NO OTHER ALTERNATIVE?

7. RVW 17 AUG 85.
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